

Bluestar Adisseo Company

Announcement of Main Operating Data
for December 2024

The board of directors and all directors guarantee that this announcement does not contain any false statement, misleading statement or material omission, and assume legal liability for the authenticity, accuracy and integrity of this announcement.

In accordance with SSE industrial information disclosure guidance No. 13-Chemical Industry and the notice of 2024 Annual report disclosure, here present the 2024 annual operating data:

1. Income & Cost Analysis

Analysis by product

Unit: Yuan Currency: RMB

By product ⁽¹⁾	Operating revenue	Cost of sales	Gross profit ratio (%)	Increase/decrease in operating revenue on the same period of last year (%)	Increase/decrease in operating cost on the same period of last year (%)	Variation in GP ratio on the same period of last year
Performance products	11,621,589,178	8,597,709,080	26%	24%	6%	+13ppt
Specialty products	3,912,685,819	2,243,063,926	43%	4%	1%	+2ppt
Total	15,534,274,997	10,840,773,006	30%	18%	5%	+9ppt

Note (1): Since 2024, Adisseo streamlined its business units and recategorized all the products into performance and specialty products business units. Performance products include methionine, vitamins, ammonium sulfate, sodium sulfate, and sulfur products. Specialty products include feed digestibility, animal resilience, feed integrity & quality, product quality & value, Nor-feed, Innovia (drying formulation services) and FeedKind. FY2023 figures were restated per the new categorization.

Analysis of the factors impacting the income from sale of products

In comparison with 2023	Change in Volume	Change in sales price	Exchange rate impact
Performance products	1,108,221,990	997,658,246	108,313,406
Specialty products	141,935,724	(40,466,728)	34,863,735

As an illustration of Adisseo’s sustainability projects, the wastewater retreatment project in Nanjing is on track. It is at equipment installation stage with start-up expected in June 2025.

In FY2024, revenues recorded a yoy double-digit growth (+18%) to CNY15.53 billion, gross profit increased by +67% to CNY4.69 billion and gross margin improved by +9ppt to 30%, thanks to:

- Strong methionine performance (+24%)
- Vitamin price rebound in the end of 2024
- Sustained performance in Specialties (+4%) despite challenges in dairy market in China and the U.S.

Performance Product:

2024 has been a year of records for methionine business. Adisseo recorded significant volume growth based on operational record. In addition, Adisseo also played its role of market leader in methionine with pricing policies allowing to optimize profitability.

The revenue achieved double-digit yoy growth (+24%) driven by record sales of both liquid and powder methionine.

The gross margin was improved significantly compared with last year thanks to the high level of plants reliability and supply chain agility despite raw material price increase. All the plants have achieved record production volume.

The 150KT powder methionine plant in Quanzhou obtained basic engineering design approval and construction is on track.

Regarding vitamins business, Vitamin A and Vitamin E prices rebounded in late 2024 and realized positive impact on margins. VA plant has been running according to plan for the entire year.

Specialty Business:

In 2024, **the specialties business** continued its solid growth in revenues (+4%) and also improved its profitability on the growth with increase in gross profit (+9%), mainly contributed by:

- Solid dynamic for poultry and swine species
- Excellent performance of Selisseo
- Continuous good performance in palatability and mycotoxin management

The continuous signs of improvement in North America led to the best performance month for Ruminants in December 2024 while challenges persist in China market.

The construction of **the 30KT European Specialties Expansion and Optimization Project** was completed. And the ramp-up is now accelerating.

The project to internalize the esterification process to produce the key ruminant product is expected to start-up in S2 2025.

2. Price variation of the principal products and raw materials

1) Pricing strategy and price variation of principal product

Our global pricing policy is implemented at three levels: global, regional and national. Our global pricing strategy is established by our Global business directors. The responsibility of the regional business managers is to adapt this global pricing strategy according to the specific market and competitive environment of the countries under their responsibility.

Regular reviews facilitate Adisseo ability to secure contracts with key customers at the right price and to seize profit-maximizing opportunities. A substantial number of our contracts across all our business lines are concluded on a quarterly basis with fixed pricing for such period.

Historical pricing volatility in the methionine market has been attributable to exogenous factors like natural disasters or animal disease outbreaks and competitive behaviors from industry participants.

Competitive behaviors within the industry and related new capacity announcements or start-ups could also affect the supply and demand balance.

The pricing environment for vitamins is primarily driven by supply and demand dynamics. The primary end for vitamin A and E markets are animal feed. However, vitamin E is also driven by the human food, pharmaceutical and cosmetics markets.

The pricing of our products is in most cases in-line with market pricing which can vary from region to region. Where possible, our prices also reflect a premium for the value-added support services that we provide to our customers.

2) Basic information of principal raw material

Raw material	Purchasing pattern	Market value of raw material	Prices Fluctuation vs 2023.12	Impact on operating cost of the company due to the fluctuation in the purchase price
Propylene 95%	Long-term contract	1,401,436,608	3%	Increase in operating cost
Methanol	Long-term contract	339,898,150	16%	Increase in operating cost
Sulphur	Long-term contract	425,535,185	35%	Increase in operating cost

3. Other events that have significant impact over the company's production and operation

None.

It is hereby announced.

Board of Directors of Bluestar Adisseo Company
27th February 2025

(In case of discrepancies between the English version and the Chinese version of this announcement, the Chinese version, officially published and disclosed, shall prevail.